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Industry has been

talking about a

"looming talent crisis".

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talent crisis Only 4% of

Millennials are

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Making things worse insurance has a bad reputation in society and only 4% of Millennials report having an interest in working in the industry. In the last few years

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we have been hiring

thousands of

Millennials, but we

haven't done a good

job of engaging them

and retaining them in

the industry.

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in the Insurance ...**

Engaging millennials in

insurance. October 14,

2019 | 9:10 am. Font

Size. A A A; Millennials,

people 22-38 years old,

are the single force

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disrupting insurance,
according to IBM.

“They don’t buy their
father’s insurance and
they don’t shop for it
the way their parents
do,” read an article on
its web site.

Engaging millennials in insurance | BusinessWorld

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[BEST SELLING]
**Insuring Tomorrow:
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in ...**

Insuring Tomorrow is a minimal investment of money (it's only \$19.99) and a quick read for any leader looking to grow in the area of engaging millennials regardless of the industry (227 pages). In addition to

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the book, the activity of the authors on social media combined with the resources available through their website Insnerds.com will be of value to leaders and millennials workers alike.

Review: Insuring Tomorrow - izvents.com

To read more about how to engage and retain young professionals, check

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out the authors' book,

“Insuring Tomorrow:

Engaging millennials in
the Insurance Industry”

(InsNerds, LLC, 2017).

Industry

**How to engage
millennials in the
insurance industry**

...

3 thoughts on

“Advance Praise for

“Insuring Tomorrow:

Engaging Millennials in

the Insurance

Industry”” Andrew

Fisher. June 19, 2017

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at 6:30 pm Insuring
Tomorrow. Just ordered
this, autographed and
disappointed the book
corners are dented.
Reply. Antonio Canas.

Advance Praise for "Insuring Tomorrow: Engaging ...

Mentoring Millennials &
Engaging Employees. A
hot topic in our
industry is the graying
of our workforce.
Because of the
millennial's growing

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Industry

influence, Vertafore does an annual survey on Millennials in Insurance to “take a pulse of the industry from the millennial perspective.” A recent Rough Notes Article suggests that we must “tell a more compelling story about our industry.”

**Mentoring
Millennials &
Engaging Employees**

Liberty Mutual and

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Safeco Insurance recently surveyed 2,800 insurance customers - including 1,600 millennials - to learn how millennials view insurance and how they make purchasing decisions. One of our key findings was that millennials are more likely than older generations to learn about and choose insurance agents through digital channels.

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Engaging Millennials Online | Agent for the Future

Soon to be the largest generation in the United States according to Pew Research Center, millennials continue to move into the workplace and make up a considerable portion of the consumer base and economy, and Gen Z is following quickly

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behind.. Download our free guide to reaching and engaging Millennials and Gen Z for financial services marketers.. In addition to having different banking and ...

Marketing Insurance to Millennials and Gen Z

Insuring Tomorrow: Engaging Millennials in the Insurance Industry. Presented at Verisk Velocity. As the

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insurance industry

continues to

experience mass

retirements and a

challenging

recruitment

environment, retaining

Millennials is a top

priority. Start engaging

your young

professionals from day

one.

Insurance Insights |

The Jacobson Group

Millennials are applying

for life insurance in

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drives, and new

application options that

allow buyers to skip

medical exams can

simplify the process.

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